



CAPABILITY STATEMENT

Areas of Expertise

Typical companies have a product, and then promote it. Dershr on the other hand, finds clients, and manufactures custom made products for them.

Consequently, we currently make products with the following processes:

Processes	Finishing
✓ Aluminium: die-casting, extrusion	✓ Anodising
✓ Assembly	✓ Brushing
✓ CNC: milling, lathing	✓ Clear coating
✓ Magnesium: die-casting	✓ Hard nickel plating
✓ Plastic: blow, extrusion & injection moulding	✓ Hot stamping
✓ Product packaging	✓ Nickel plating
✓ Rubber: compression, extrusion & injection moulding	✓ Painting [wet & powder]
✓ Steel: stamping, forming	✓ Polishing
✓ Steel wire: bending/forming	✓ Sand-blasting
✓ Testing	✓ Screen printing
✓ Tool making	✓ Zinc plating

Facilities and Equipment

Dershr Manufacturing is a project management company that micro-manages every step of the production process, assuring its clients of timely shipments that meet all their necessary criteria. Accordingly, we sub-contract all of our production and testing requirements.

Our partners have the following testing capabilities to assure our clients that each and every shipment will be consistent:

- ✓ CMM – dimensional integrity and reports
- ✓ Chemical spectrograph – chemical composition
- ✓ Colour spectrograph – colour consistency
- ✓ Laser – dimension integrity and reports
- ✓ Plating thickness
- ✓ SGS labs – Performs certified and custom testing for us
- ✓ Ultra flat, flat-bed – for dimensional integrity

Expertise Summary

Being fluent in Mandarin Chinese, Taiwanese, and English we are in the unique position to:

- 1) Identify the clients' needs – key properties, standards to be met, finishing details
- 2) Identify the processes required for manufacturing
- 3) Convey standards and other details to the manufacturers
- 4) Manage each production process
- 5) Independent testing to ensure consistency and conformance
- 6) Assemble and package your products
- 7) Consolidate products from many different processes*
- 8) Make shipments

90% of our new clients had previously tried sourcing their products from China. However, they all have terrible tales of very long delays, products not meeting their specifications and high price rises. It is these clients that are most satisfied with our service.

Why?

They can feel and see the difference in our service especially because communication is a real breeze, they are confident we understand key requirements and they are kept up to date with progress.

Codes & Specifications

Over the years we've been asked to meet many different codes and here are a few:

- ✓ ASTM 607 G50 t3.2 – steel sheeting
- ✓ ASTM A216 – steel casting
- ✓ ASTM B517 – HSLA steel
- ✓ ASTM B633, SC2, Type III – plating spray test
- ✓ ASTM D2000 3DA, 615, A26, B36, C32, F19, G21 – rubber compound
- ✓ ASTM E84 – Flaming and smoldering tests
- ✓ AWC – American welding certification
- ✓ FDA – American health and safety tests
- ✓ FMVSS302 – fire resistance
- ✓ PPAP III – Procurement system to ensure consistency
- ✓ RoHS – European hazardous chemical test
- ✓ UL94-V0 – fire resistance

Dershr's real expertise is finding the key criteria in the specified tests and making sure raw materials and the manufacturing processes meet all of the stated requirements.

Absolutely no other company does this as well as we do.

Clients

Here's a short list of some of our better well-known clients:

Client	Location	Main products
BRP	Montreal, QC, Canada	Ski-doo components, high performance seals
Nike	Beaverton, OR, USA	Silicone wristbands and accessories
Electrolux	St. Cloud, MN, USA	Refrigerator components and impellers
Work Smart Designs	Artarmon, NSW, Aus.	Water pump assembly, packaged for stores
Yamaha Golf Car Co	Newnan, GA, USA	Latches and moulded engineering-plastic parts

Contact Information

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** Only Dershr Manufacturing is capable of consolidation parts from different processes.*

***email: it's best to initiate contact through the "contact us" page of our website to make sure your email passes through our filters and is delivered promptly.*